Dear Alumni and Friends,

As Santa Ana College prepares to celebrate its centennial in 2015, we continue to demonstrate unprecedented leadership in attracting students into post-secondary education and providing an array of services to help them succeed. The Foundation is gearing up for the next level of philanthropic work that will take the college into the next century. With the needs of our students and college shifting so drastically, the opportunities to change the lives of our students are greater than ever. The Santa Ana College Foundation is a critical liaison with educational, civic, community and business leaders who are key to student success. This 2010-2011 Year In Review is an inspiring overview of innovative and life-changing opportunities that these partnerships make available to current and future students, helping them achieve their potential by graduating from college.

As you review this annual report, you’ll discover the new partnerships that emerged this year including:

• Santa Ana Adelante! partnership between Santa Ana Unified School District, Santa Ana College and California State University, Fullerton
• Summer Scholars Transfer Institute sponsored by Union Bank
• Student Promotores (mentors) program funded by Wells Fargo Bank
• Summer Research Scholars sponsored by Northwestern Mutual

President’s Circle, another invaluable program which provides unrestricted dollars in support of current priorities and needs, now provides critical assistance to our growing population of military veterans. Their situations are unique and to respond to their needs, emergency gap grants and loans have been made possible through fundraisers and direct support from our President’s Circle.

Success for many students depends on access to scholarships, and as President of Santa Ana College and Executive Director of the Santa Ana College Foundation, we must depend on you, our donors, for this critical financial support. We are committed to ensuring that no student is denied educational opportunities due to financial constraints. We hope what you read inspires you to partner with us to meet this commitment. We are inspired by our donors who continue to improve the art of giving – from underwriting and saving whole programs to seeing promise in new partnerships such as the Adelante Scholarship. It is an honor to offer this report documenting our efforts towards student success.

Sincerely,

Erlinda J. Martinez, Ed.D.  
President, Santa Ana College

Christina Romero  
Executive Director,  
Santa Ana College Foundation
This year, the President’s Circle was able to meet one of the new and growing needs of our student population with a donation to the Veterans Resource Center (VRC) at the inaugural VRC fundraiser held at the Santora Building in downtown Santa Ana in November.

“Having unrestricted funds that can be used for emergency grants and bridge loans is more important than ever as record numbers of veterans return to complete their education and encounter unforeseen emergencies and expenses,” explained Christina Romero, Foundation executive director. “Unfortunately, funds from the G.I. Bill may be delayed at just the time a veteran needs the money to buy books, to pay tuition or a lab fee. Or their need may not fit a category funded by the Bill, which is restricted to academic expenses.

Funding ongoing projects like the Innovation Grants Program continues to be a priority for the President’s Circle; this unique program supports innovative ways that our faculty and staff can change the educational landscape for our students. This year, ten proposals were funded totaling close to $10,000.

Funding the Math, Engineering and Science Achievement (MESA) book loan program is another critical priority that helps students avoid the cost of purchasing some of the most expensive textbooks – a cost which is frequently way beyond their means.
“It is impossible for me to express the depths of my gratitude to members of the President’s Circle,” said SAC President Erlinda Martinez. “We absolutely depend on their generosity to help meet needs that make the difference between a student staying in school or dropping out. Serving our returning veterans to ensure that they are successful as they transition from ‘Soldiers to Scholars’ must be one of our highest priorities, but it will require additional financial resources that must come, in part, from that special group, the President’s Circle.”

We are so grateful to this elite group of donors who allow the Foundation to meet the needs of our students in these unique ways. This year, we welcomed 19 new members bringing our total membership to 42 and raising over $52,000. They are:

John Acosta  
Robert A. Acosta  
Wylie & Bette Aitken  
Mary Anne Anthony  
Ed & Dixie Arnold  
Dana Bassett  
Cherie L. Bowers  
Citizens Trust  
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Ken Soltis  
Southern California Edison  
tBP/Architecture  
The Gas Company  
Thomas J. Tracy Family Foundation  
Sylvia Turner  
Wells Fargo Bank  
Westberg + White, Inc.

President’s Circle Event Fall 2010 (from top to bottom, left to right):  
President’s Circle members Jayne & Edward Munoz and Albert Scudder from Citizens Trust, members Rolf & Carol Engen, Vice President of Academic Affairs Norm Fujimoto with dance students/performers: Melida Cruz, Fidel Beltran, Evelyn Cortes and Gabriel Mata.
On May 6, officials from Santa Ana College (SAC) and the Santa Ana Unified School District (SAUSD) joined forces with California State University, Fullerton (CSUF) to create Santa Ana Adelante!, an innovative program designed to put a college diploma in every Santa Ana home by 2020.

The partnership establishes a direct pathway for students from Santa Ana middle schools to college and guarantees college admission to SAUSD students who complete all transfer requirements at SAC and successfully meet CSUF admission standards.

“Santa Ana Adelante! will deliver on the promise of higher education for local high school students in the Santa Ana Unified School District,” said SAC President Erlinda Martinez, Ed.D.

The new program guarantees participating students priority registration at Santa Ana College and guarantees transfers to attend CSUF, where they will complete their bachelor’s degrees. The first group of SAUSD students to benefit from Santa Ana Adelante! are the graduating seniors from the Class of 2011. They are entering SAC this fall and will transfer to CSUF in 2013 or 2014, depending on their ability to enroll in required transfer classes at SAC.

This fall, Santa Ana Adelante! begins providing a variety of other educational benefits and services, including:

- Early college and career planning beginning in the 6th grade for both parents and students in the SAUSD
- All 6th grade parents and students will sign the “I’m Going to College” pledge
- Continued and coordinated early outreach efforts and college-bound activities for both parents and students, 9th through 12th grade, led by Achieving College, a network of high school counselors and outreach staff from SAC and CSUF
- SAUSD seniors will receive priority registration to SAC for the fall semester prior to graduating high school.
- The City of Santa Ana will promote the Santa Ana Futures Scholarship as part of its annual employee payroll deduction program, providing continuing financial support.
- All SAUSD students attending SAC will receive advisement to ensure they access all available financial assistance while at SAC

The commitment that Santa Ana College has made to provide some type of financial assistance to our students through this initiative would not be possible without our donors – and our future partners.

**NOTEWORTHY**

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**SUPPORT FUTURE SCHOLARS**

Create a scholarship in your name, or name of your choice, contact our Scholarship Office at (714) 564-6478 or scholarship@sac.edu.
COMMUNITY COLLABORATIONS

KIA Motors provides four state-of-the-art cars to Automotive Technology Program

In March, KIA Motors of Irvine gifted an Optima, a Sportage and a Sorento to the SAC automotive technology program, which specializes in teaching students how to diagnose, repair and maintain state-of-the-art passenger vehicles. A KIA Forte Hybrid was also delivered in June.

The total value of these cars exceeds $80,000 and represents the largest single donation of vehicles to date to the program.

“This collaboration with KIA Motors will help provide the automotive industry with a qualified pipeline of well-trained students who have learned to problem-solve and troubleshoot in real-world training scenarios using industry equipment and tools, while our industry partners benefit from a skilled workforce,” said Erlinda Martinez, Ed.D, Santa Ana College president.

During ceremonies at SAC, Greg Georgianni, KIA director of human resources for corporate facilities and administration, said, “At KIA, we are committed to the local community, supporting educational programs and investing in workforce training.”

The automotive technology program at SAC serves about 600 students annually. The college also boasts the only diesel/transportation technology program in the region and the only transport refrigeration program in California. Moreover, SAC is one of five community colleges in the state offering the California Air Resources Board training and certification.

According to industry projections, 40-50 percent of the automotive and diesel mechanic workforce will retire by 2014. The job market is favorable for the technically-trained students graduating from SAC’s program. “We are proud to produce the next generation of automotive mechanics and technicians,” Martinez added.

“The SAC Foundation is working to expand the number of private-public partnerships supporting workforce training programs,” said Martinez. “We believe these partnerships are among the most cost-efficient and beneficial solutions to broadening both training and program offerings for students. Private-public partnerships are a winning recipe for success.”
In July, 60 students from Santa Ana College participated in the Summer Scholars Transfer Institute (SSTI), funded by a $25,000 donation from Union Bank.

The SSTI is an intensive 10-day residential summer institute held at the University of California, Irvine (UCI) that is designed to increase the transfer rate into the University system by giving a specific group of students a unique on-campus experience while they earn three to five transferable units.

“This opportunity is transformational for students who have little or no background in higher education, and who lack confidence that they are capable of successfully continuing their education at a four-year college or university,” explained Assistant Dean of Student Services Jane Mathis.

The students were accompanied by five staff members (including Mathis) from Santa Ana College: two instructors and three counselors, living with the students in the dormitories and working with them as the students completed one of three classes: English 103 (four units), Earth Science 110, or Sociology 140. The students also are supported by UCI students who are Residential Teaching Assistants and, when possible, alumni of Santa Ana College.

In addition to financial support, Mathis was pleased that Rossina Gallegos, Vice President and Community Outreach Officer of Union Bank, visited the students on campus and attended their graduation ceremonies.

“The students expressed such enthusiasm about this opportunity. They told her that participating in the transfer institute had helped them understand what it would be like to attend UCI and that it boosted their self-confidence,” Mathis said. “This ten-day institute gave them a much better idea what will be expected of them and how they can meet those expectations, including the resources they can utilize.

“We appreciate not only the financial support of Union Bank, but also the personal interest Ms. Gallegos has shown in our students and their families. Seeing such commitment from the community in addition to faculty and staff really makes a big impression on students and their families,” she explained.
COMMUNITY COLLABORATIONS

Generous Wells Fargo Donation Kicks Off Student Promotores

The Student Promotores Program was created to recruit young men and women who are students at Santa Ana College (SAC), California State University, Fullerton (CSUF), and/or the University of California, Irvine (UCI) to serve as mentors to students (mentees) who are attending all six high schools in the Santa Ana Unified School District (SAUSD) and who hope to continue their education at the college level.

“We are so grateful to our inaugural sponsor, Wells Fargo, for their help in launching the program,” said Santa Ana College Foundation Executive Director Christina Romero. “Their extraordinary generosity of more than $10,000 covers modest stipends for our Student Promotores (mentors) and the cost of basic support materials provided to participating high school students,” she explained.

“This program exemplifies one way we can effectively increase outreach to support highly-talented students in our school district who dream of a life in which they will enter and graduate from college, improve their economic prosperity, and contribute to the community,” said Santa Ana College President Erlinda Martinez.

It is anticipated that the one-to-one outreach may result in a 100 percent success rate: that is, 100 percent of students served by the program will apply to college and for financial assistance, and that at least 80 percent will be successfully enrolled in post-secondary education.

“Wells Fargo is pleased to be able to support such a program in which students are helping students overcome boundaries,” said Contributions Manager Jack Toan.

Northwestern Mutual Supports Summer Research Scholars

Thanks to a generous donation from Northwestern Mutual which helped to underwrite the Summer Research Scholars program, 26 Santa Ana College students have gained enormous experience and insight into the process of how to do research and collaborate with others to produce an effective presentation.

“These are critical skills for anyone in post-secondary education,” explained Fernando Ortiz, Ph.D., chair and professor of the Psychology dept.

The students were selected from a field of 50 applicants via a rigorous process that included writing an essay explaining why they thought the program would benefit them, and a strong Grade Point Average (GPA). “We definitely were looking for students who were academically competitive and who plan to transfer to a four-year college or university,” said Ortiz.

Eric Gomez of Northwestern Mutual accompanied the group on its field trip to UCI, and also was present when the students made their presentations to researchers at UCI and CSUF. “It was such an opportunity to see directly how our donation was truly changing the opportunities of these students. Our corporate office really strives to make sure our dollars are put to good use and in this case, we have no doubt. It was an honor to partner with the Santa Ana College Foundation,” said Gomez.
Recognizing alumni who have achieved success is rewarding and inspiring for faculty, staff, and students. “Their success stories remind us that our efforts change the lives of our students, our community, and our country,” said Santa Ana College President Erlinda Martinez.

Four distinguished alumni were inducted into the 2011 Santa Ana College Alumni Hall of Fame in ceremonies held at the college on Friday, May 20.

Jessica Alabi, Ph.D. (Class of 1997), Assistant Professor at Orange Coast College in the Dept. of Sociology and Gender Studies, has demonstrated strong commitment to the development and success of youth through teaching, research, publishing and community service.

Steve Delgadillo (Class of 1984), president and C.E.O. of International Healthcare Professionals, Inc., has made his mark as a community activist, focusing on meeting the education and health-care needs of underserved populations.

Ignacio Muñiz (Class of 1990), returned to Santa Ana upon graduating the University of Southern California to devote his life to teaching in the SAUSD school system. He is now Principal of McFadden Elementary School.

James Nguyen, M.D. (Class of 1998), has followed his childhood dream to become a cardiologist and cure heart disease through innovative research and medical care. He is a fellow in the Dept. of Cardiology at the University Medical Center in Tucson, Arizona.

On Sunday, Oct. 3, six honorees were inducted into the Santa Ana College Athletic Hall of Fame at the Exercise Science Building. They are pictured as follows:

Ana Velazquez, Soccer and Softball, 1999-2001
Frank Andruski, Football, 1961-1962
The 1940 and 1942 football teams (represented by Bill Gulley)
Rolland Todd, Basketball, 1975-1982
Ken Purcell, Executive Committee Honoree
Heath Bell (not pictured), Baseball, 1997-1998
In 1941, a number of Japanese-American students attending Santa Ana College were forced into internment camps. For many, it was an event that ended their dreams of getting an education and a degree.

In 2009, a state law was passed requiring California’s public colleges and universities to bestow honorary degrees upon former students who had their education interrupted in this way. So Santa Ana College began the search this past February reaching out through the media to try and locate these students.

At commencement ceremonies on Friday, May 20, twenty such students were conferred with honorary degrees.

One student, Margaret Funakoshi Masuoka, an 89-year-old San Francisco resident, received her actual associate of arts degree. In early 1942, when she learned that she was going to be interned, Masuoka spoke with her professors and arranged to complete her studies by correspondence. Prior to her permanent relocation, Masuoka remembers one of her botany professors visiting her. They were forced to talk through a barbed wire fence because she wasn’t allowed out of the camp. He handed her a small magnifying glass in a case so she could take it with her and study the flowers and plants. Once at the camp in Poston, Ariz., Masuoka had a typewriter at the camp, which she used to write term papers that she sent back to the college. These term papers reached their destination because college records showed she earned her degree.

“She had turned in all her assignments and the records indicated she was awarded a degree” at commencement ceremonies that year, said Mark Liang, associate dean of admissions and records. “Unfortunately because of the war, Mrs. Masuoka did not get to graduate.”

“Every time I heard a graduation march, I would say that’s something I never got to do,” said Masuoka. This year, Mrs. Masuoka stood proudly beside Santa Ana College President Erlinda Martinez as she celebrated this long-overdue recognition.
The Santa Ana College Foundation is committed to ensuring that no student is denied educational opportunities due to financial constraint. To meet this goal, we depend on the help of loyal supporters and alumni like Fermin Valencia, Esq.

Valencia graduated Santa Ana High School in 1990.

“Instead of continuing my education right away, I decided to work in my family’s jewelry business, which has been in the heart of downtown Santa Ana on Fourth Street since 1976,” he explained.


“I became an attorney because I wanted to do for others what attorneys do best: represent people who need caring, competent legal advice.” Valencia specializes in immigration law and bankruptcy. His competence and passion has been noticed by the legal community. In 2011 he was named Attorney of the Year by the Public Law Center, and he also will receive the President’s Pro Bono Attorney Service Award from the California Bar Association.

Valencia also expresses his passion for serving others by continuing to be closely involved in administering the Valencia Family Scholarship Fund, which is given to students attending Santa Ana College who are alumni of any Santa Ana high school.

“I am passionately devoted to the city of Santa Ana, its schools and students,” he explained. “I feel we must give back to the community that has given so much to us. Growing and administering our family scholarship fund is an effective way to do that.”
Pageant of the Trees
Through the continued success of our signature event, Pageant of the Trees which was held Tuesday, Dec. 7 at First American Financial Corporation, the Santa Ana College Foundation launched the Sustaining Excellence Grant Program in Fall 2010. Any member of the SAC community is eligible to submit an application seeking a grant that may be implemented over a two year period for up to $5,000 in total funding. Our inaugural application process yielded eight successful proposals, with funding at $33,066.

Two dozen one-of-a-kind table-top Christmas trees decorated by students, staff, faculty and community partners made available to the highest bidders. Tickets were $125 for five-star dining and a host bar. The First American Financial Corporation, the evening’s premier sponsor and host, was joined by the following additional event sponsors: SchoolsFirst Federal Credit Union; Citizens Business Bank; Aitken, Aitken and Cohn; Bernards; Garden Grove Hospital; and HMC Architects.

“This delightful holiday event demonstrates the generous spirit of the community. The ongoing support Santa Ana College receives from our friends and alumni helps open the door to a brighter future for our students, their families, and the community,” said Tony Ellis, Chairman of the Santa Ana College Foundation Board of Directors and Senior Vice President and Manager of Citizens Business Bank.

Since First American’s title sponsorship commitment began in 2006, this event has netted over $220K.

“We are so grateful to our sponsors and those who donated and purchased the trees and tickets that made this possible,” said SAC Foundation Executive Director Christina Romero. “The Pageant is a highlight of our year because it enables the Foundation to extend our outreach to better serve our students and our community.”

From left to right: RSCCD Chancellor Raúl Rodriguez and SAC President Erlinda Martinez, SAC Foundation Board Member Mark Manion and wife Linda, Carol Smith and Kristin Crellin of SchoolsFirst Federal Credit Union.
Ed Arnold Golf Classic

Another signature event, the Ed Arnold Golf Classic exceeded last year’s net proceeds by reaching a new height of more than $47,000. The funds raised through this event continue to support student-athlete scholarships, athletic programs and the Athletic Hall of Fame. The Athletic Hall of Fame, funded by the golf tournament, was established in 2003 to celebrate, recognize and honor the accomplishments of individuals who have made significant contributions as a student-athlete, coach or friend to the rich tradition of the Santa Ana College athletic program. Over the last eight years, more than 60 members have been inducted for their distinction among the thousands who have excelled at Santa Ana College.

In addition to the annual Athletic Hall of Fame Induction Ceremony, the funds were used to support many needed updates to our athletic programs and facilities which would not have been possible otherwise. A new baseball scoreboard was purchased and the field was dedicated to our current record-setting Coach Don Sneddon, as well as new football and softball team uniforms.

“This year we had a sold-out event with 144 golfers participating. It is truly appreciated how every year our sponsors and golfers come to support Santa Ana College and our students. The impact these funds have made in this year alone is impressive and keeps our athletic programs and athletes inspired by others’ generosity,” said Avie Bridges, Dean of Exercise Science, Health/Athletics.
Closing the 2010-2011 fiscal year, the Foundation has received a total of over $879,000 in revenue and donations.

Santa Ana College faculty and staff reflect the internal loyalty and passion needed to grow our college foundation, with more than 120 employees giving over $37,000 annually. Along with our payroll deduction campaign, scholarship programs like the Opportunity Scholarship, which was directly started and funded by faculty and staff reflects other ways that the giving culture of Santa Ana College continues.

Continued partnership with institutions and corporations like The Orange County Community Foundation, Union Bank, Northwestern Mutual, KIA Motors, Wells Fargo, Kiwanis Club of Santa Ana and the Federal Government, the Foundation continues to grow its private grants to support programs. Local business contributions have increased as well, both in monetary donations and in-kind contributions, which total nearly $100,000. This directly benefits our departments and programs and connects businesses with our college students. Our distributions for students and programs for this year amounted to over $580,000 in scholarships, program funding, and departmental and faculty support.

The Foundation continues to run a successful operation on a lean operating budget. A small percentage of expenses have funded resource and business development activities, while also expanding the Foundation’s service offerings and increasing the overall awareness of the importance Santa Ana College has in the community. In addition, the Foundation continues to support other community organizations and their efforts to enhance central Orange County and the City of Santa Ana.
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