

International Business Certificate



Introductory Classes
Fall & Spring Semester
Wednesday 6:00 – 9:00PM

BUS 125 International Business 3 units – 16 weeks	BUS 106 Kiss, Bow and Shake Hands 3 units – 16 weeks
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Int'l Logistics Track
Fall Semester
Tuesday 06:00 – 10:00PM
Spring Semester - Online

BUS 110 Export Pricing, Quotations & Terms of Sale 1 unit – 4 weeks	BUS 111 International Business Documentation 1 unit – 4 weeks	BUS 113 International Transportation 1 unit – 4 weeks	BUS 114 International Documentation and Supply Chain Mgmt 1 unit – 4 weeks
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Int'l Law Track
Fall Semester
Thursday 06:00 – 10:00PM
Spring Semester - Online

BUS 147 Int'l Commercial Agreements & Distribution Law 1 unit – 4 weeks	BUS 148 Intellectual International Property Rights 1 unit – 4 weeks	BUS 149 The Law of Global Commerce 1 unit – 4 weeks
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Int'l Finance Track
Spring Semester
Tuesday 06:00 – 10:00PM
Fall Semester - Online

BUS 166 Financing an Import/Export Business 1 unit – 4 weeks	BUS 165 International Trade Finance & Insurance 1 unit – 4 weeks	BUS 164 Alternative Financing Techniques for Int'l Trade 1 unit – 4 weeks	BUS 163 International Payments and Letters of Credit 1 unit – 4 weeks
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Int'l Marketing Track
Spring Semester
Thursday 06:00 – 10:00PM
Fall Semester - Online

BUS 141 The Globalization of Marketing 1 unit – 4 weeks	BUS 142 International Market Research & Planning 1 unit – 4 weeks	BUS 143 Promoting Products and Services for Export 1 unit – 4 weeks	BUS 145 Channels of Distribution in Int'l Markets 1 unit – 4 weeks
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