International Business A.A. Degree

Start Here

Core Classes
Fall & Spring Semesters
Day, Night & Online

- BUS 125 — International Business — 3 units – 16 weeks
- BUS 106 — Kiss, Bow and Shake Hands — 3 units – 16 weeks

BUS100 — Fundamentals of Business — 3 units – 16 weeks
OR
ENTR 100 — Intro to Innovation & Entrepreneurship — 3 units – 16 weeks
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BUS 222 — Business Writing — 3 units – 16 weeks

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ACCT 101 — Financial Accounting — 4 units – 16 weeks
OR
BUS 120 — Principles of Management — 3 units – 16 weeks
OR
MGMT 120 — Principles of Management — 3 units – 16 weeks
OR
MKT 113 — Principles of Marketing — 3 units – 16 weeks

Fall Semester

Int'l Logistics Track
Fall Semester
Tuesday 6:00 – 10:00 pm
Spring Semester - Online

- BUS 110 — Export Pricing, Quotations & Terms of Sale — 1 unit – 4 weeks
- BUS 111 — International Business Documentation — 1 unit – 4 weeks
- BUS 113 — International Transportation — 1 unit – 4 weeks
- BUS 114 — International Documentation and Supply Chain Mgmt — 1 unit – 4 weeks

Int'l Law Track
Fall Semester
Thursday 6:00 – 10:00 pm
Spring Semester - Online

- BUS 147 — Int'l Commercial Agreements & Distribution Law — 1 unit – 4 weeks
- BUS 148 — Intellectual International Property Rights — 1 unit – 4 weeks
- BUS 149 — The Law of Global Commerce — 1 unit – 4 weeks

Spring Semester

Int'l Marketing Track
Spring Semester
Tuesday 6:00 – 10:00 pm
Fall Semester - Online

- BUS 141 — The Globalization of Marketing — 1 unit – 4 weeks
- BUS 142 — International Market Research & Planning — 1 unit – 4 weeks
- BUS 143 — Promoting Products and Services for Export — 1 unit – 4 weeks
- BUS 145 — Channels of Distribution in Int'l Markets — 1 unit – 4 weeks

Int'l Finance Track
Spring Semester
Thursday 6:00 – 10:00 pm
Fall Semester - Online

- BUS 166 — Financing an Import/Export Business — 1 unit – 4 weeks
- BUS 165 — International Trade Finance & Insurance — 1 unit – 4 weeks
- BUS 164 — Alternative Financing Techniques for Int'l Trade — 1 unit – 4 weeks
- BUS 163 — International Payments and Letters of Credit — 1 unit – 4 weeks

Finish Here

Importing Track
Summer Semester
Tuesday & Thursday
6:00 – 10:00 pm
Winter Intersession - Online

- BUS 180 — Finding & Evaluating Products for Import — 1 unit – 2 weeks
- BUS 182 — Clearing U.S. Customs — 1 unit – 2 weeks